



of Americans say that they have at some point in their lives felt their financial situation was out of control.

Jump Start Coalition for Financial Literacy

49%

of all US employers
recognize that
talent shortages impact
their ability to serve
clients and customers.

Manpower Group Talent Shortage Survey

of Millennials want greater access to entrepreneurial education programs.

Marion Ewing Kauffman Foundation



#### JA Purposes

To inspire and prepare young people to succeed in a global economy.

JA ensures students have the knowledge and skills to succeed.

JA empowers students to achieve their dreams

JA gives students hope for a better future.

> JA helps prepare the future leaders of South Dakota.



#### Dennis Aanenson **A&B Business Solutions**

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Victoria Blatchford Wells Fargo Bank, N.A.

Jim Borszich Greater Huron Development Corporation

**Rod Carlson** Active Generations

Mike Derby Canyon Lake Resort

Dana Dykhouse First PREMIER Bank

**Rod Fouberg** Dacotah Bank

Dr. Mark Froke Vermillion School District

**Darren Hefty** Hefty Seed Company

**Steve Kirby** Bluestem Capital Company

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Dr. Rick Melmer Leadership South Dakota

Dr. Tim Mitchell Rapid City School District

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**James Siemens** Celebrate Church

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#### To Our Valued **INVESTORS** & FRIENDS

Because of your support, Junior Achievement of South Dakota reached a milestone during the 2014-15 school year - impacting more than 50,000 South Dakota students! Thank you for funding the programs, giving your time as a classroom volunteer, or providing leadership on one of our area boards. Together, we are Empowering the Future.

Junior Achievement has the unique opportunity to work with students during the school day, as our programs match curriculum standards. But beyond the curriculum match, the volunteers encourage the students to dream big. The JA experience helps students connect their skills and interests to potential careers, and the activities share avenues students can take to make their dream job a reality.

For many students, the topics of financial literacy, work readiness, and entrepreneurship are not discussed at home. Oftentimes, the JA experience is the first time our students are exposed to these topics. Because our programs begin with kindergarten and continue through high school, we can provide this education to our students multiple times during their K-12 education. This is an exciting time to be involved with Junior Achievement. Many of our programs are being redeveloped to include more technology. We feel this is a great step toward remaining relevant and providing resources and experiences our students will benefit from and appreciate.

We are grateful for your continued support of our programs and our students. We are in the business of encouraging students to consider new possibilities, and we couldn't do it without you. We have big goals for the upcoming year, and due to partners like you, we believe they can be achieved. Now more than ever, our students need to have relevant financial literacy, work-readiness and entrepreneurship skills to ensure our state continues to be a great place to live and work.



Brian Sandvig, State Board Chair

IA of South Dakota



Kayla Eitrein Kayla Eitreim,

President IA of South Dakota



# The Contract of the Contract o

pierre/ft. pierre



annual volunteer retention rate in South Dakota, the highest rating among

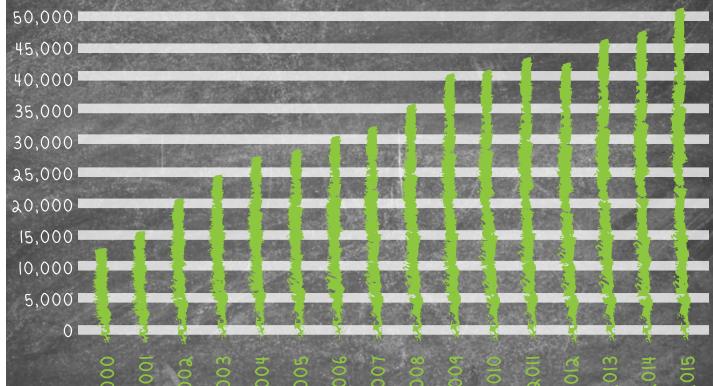
Junior Achievement offices in the USA.

Nationally, the average JA volunteer retention rate is 30.8%.

of South Dakota students
of South Dakota students
receive Junior Achievement
receive Junior Achievement of
Junior Achievement of
Junior Achievement of
South Dakota ranks fifth
South Dakota ranks fifth
out of 115 JA offices for
out of 115 JA national average
The JA national average

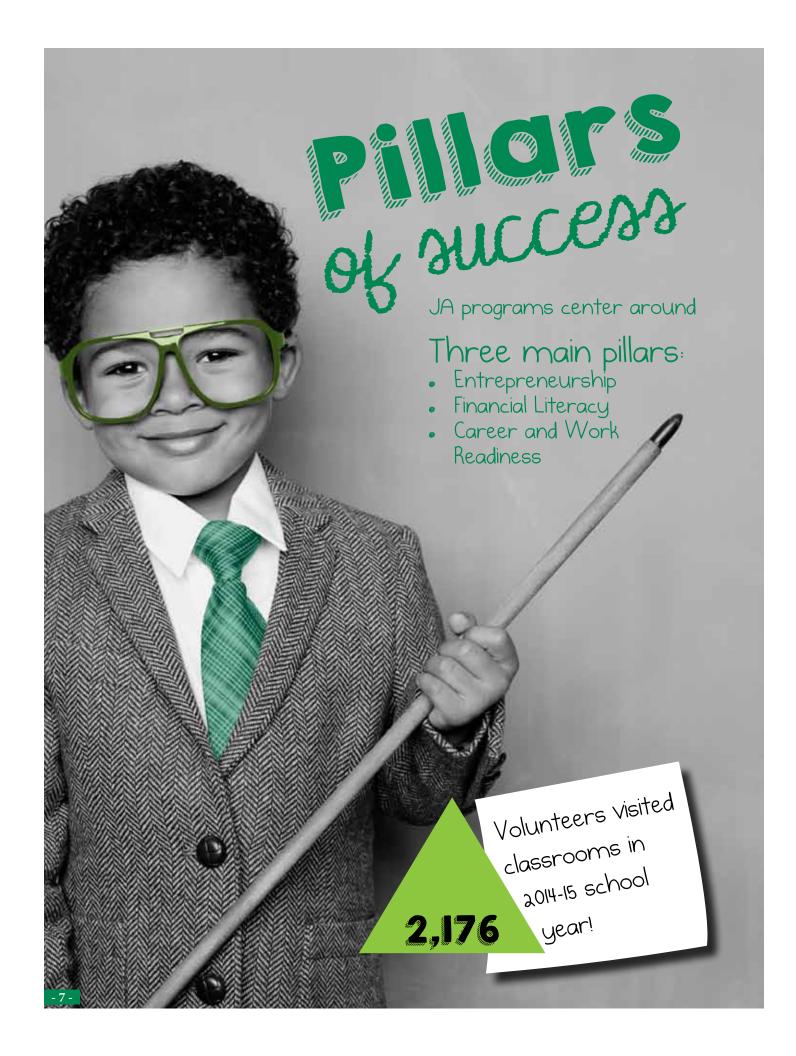
market share is 8.88%.

### Students Empowered



This chart reflects the number of students who have been impacted by Junior Achievement of SD since 2000.





#### **KEY**

JA Pillars signify a program's primary focus, however; each JA program is developed to include all three pillars.



#### **ELEMENTARY**

	Entrepreneurship	Career & Work Readiness	
JA Ourselves®			
JA Our Families®			
JA Our Community®			
JA Our City®			
JA Our Region®			
JA Our Nation®			
JA More than Money®			

#### MIDDLE SCHOOL

			Career & Work
	Entrepreneurshi	p Financial Literacy	Readiness
JA Economics for Success®			
JA Global Marketplace®			
JA It's My Future®			
JA It's My Business!®			

#### **HIGH SCHOOL**

Entrepreneurship Financial Literacy			Readiness	
JA Be Entrepreneurial®				
JA Career Success®				
JA Company Program®				
JA Exploring Economics®				
JA Personal Finance®				
JA Titan®				

## JA EXCELLING THROUGH ETHICS

Over 300 executive-level volunteers visited classrooms to present the JA Excelling through Ethics program during the 2014-15 school year. The initiative behind the program is to teach students what ethics means, to show why ethics is important, and to help youth build an ethical foundation. The program was implemented in 27 communities across the state and impacted over 7,700 South Dakota middle and high school students.

#### JA VOLUNTEERS

come from all walks of life, representing a variety of interests and skills. JA encourages volunteers to teach a program that aligns with their areas of interest.

#### Entrepreneurship:

- Business Plans
- Small Businesses
- Innovation/Creativity
- Marketing
- Problem Solving

#### Financial Literacy:

- Budgets
- Insurance
- Investing
- Credit
- Savings

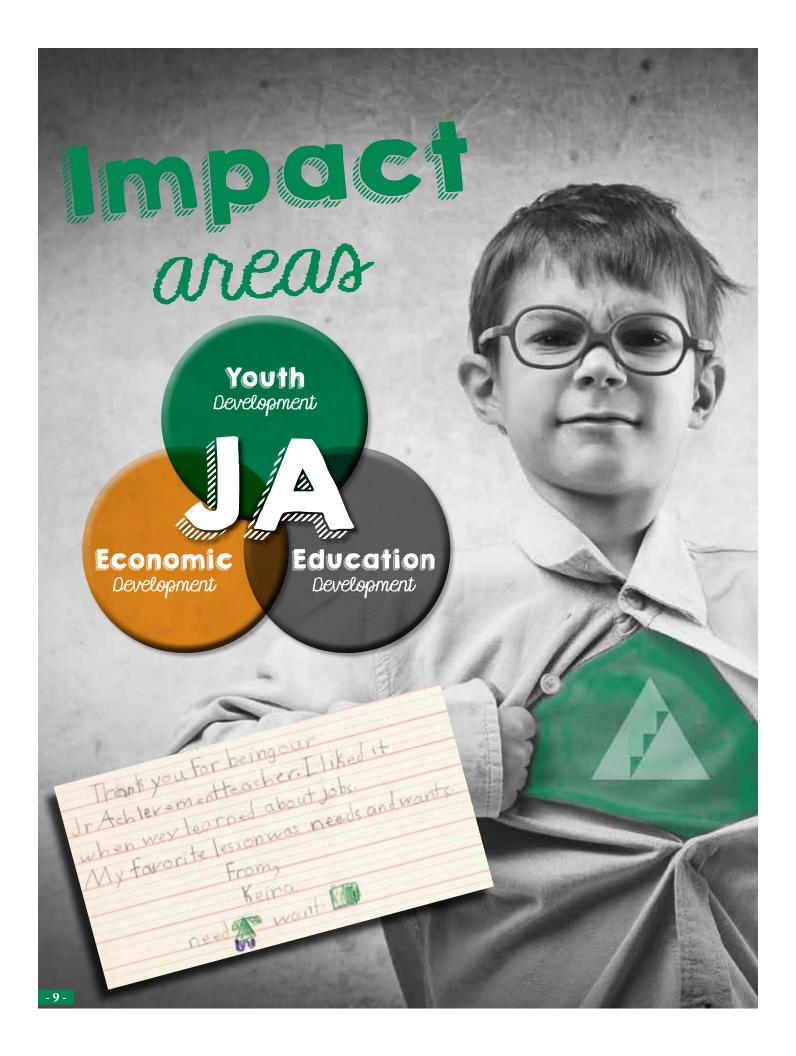
#### Career and Work Readiness:

- Interviewing
- Branding
- Soft Skills

Camana Or Moule

- Job Searching
- Conflict Resolution







## **VOLUNTEER?**

Volunteers play a key role in bringing Junior Achievement to life. By sharing their personal and professional experiences and skills with students, they help them make the connection between what students are learning in school and what they will need to succeed in work and life.

Junior Achievement makes volunteering fulfilling and offers flexible scheduling options. Our curriculum provides everything needed to make participation in JA interactive and engaging for students.

In as little as an hour a week, you can make a difference in the lives of young people. Your Junior Achievement experience will leave you feeling proud, energized, and hopeful about a better future for our young people.

#### Thank You!

Over 2,100 volunteers made a difference by teaching JA programs in classrooms this year. To see the list of volunteers or to become a volunteer this school year, visit www.jasd.org.

#### **BENEFITS TO STUDENTS:**

- Shows importance of staying in school.
- Showcases community role models.
- Encourages career exploration.
- Stimulates interest in business and education.

#### **VOLUNTEERS COMMIT TO:**

- Attend a training session.
- Teach five to thirteen one-hour sessions with pre-developed JA materials and hands-on activities.
- Encourage student success by sharing real-world experiences.

## 



#### Chamberlain



Dell Rapids



Pierre / Ft. Pierre



Rapid City



Sioux Falls

## GOLF EVENTS

Over \$164,000 was raised during the golf events held in the following communities: Chamberlain, Dell Rapids, Pierre/Ft. Pierre, Rapid City, and Sioux Falls.

#### **CHAMBERLAIN**

64 golfers raised more than \$3,500

#### **DELL RAPIDS**

48 golfers raised more than \$3,800

#### PIERRE/FT. PIERRE

52 golfers raised more than \$5,000



#### 100 HOLE CHALLENGE

\$2,500 Per Golfer

#### RAPID CITY

Seven golfers raised more than \$28,000

#### SIOUX FALLS

41 golfers raised more than \$124,000

Junior Achievement would like to thank the inkind sponsors who made the 2014-15 special events a success. For a complete listing of Junior Achievement in-kind sponsors, please visit www.jasd.org.

## Events



Nearly 2,500 bowlers participated and raised money for JA programming in their communities. Over \$200,000 was raised during the annual Bowl-a-Thon by the following South Dakota JA Area Boards:

- Aberdeen
- Pierre/Ft. Pierre
- Brookings
- Sioux Falls
- Canton
- Watertown
- Canton
- West Central
- HuronMitchell
- Yankton
- Northern Hills

Junior Achievement x Falls
ertown



MITCHELL

ABERDEEN



PIERRE/FT. PIERRE



WATERTOWN

The JA Aberdeen board held its inaugural Bacon Run to raise funds for JA programs in Aberdeen and Warner. Participants ran in a 5K race, and were treated to all the bacon they could eat after running! The event raised over \$2,600 (gross).



Employees of several companies wore jeans to work, in exchange for a donation to Junior Achievement. Each participating company determined the cost and details of wearing jeans (e.g., \$10 per person), with all proceeds going to Junior Achievement of South Dakota programs.



A kinds

BROOKINGS



HURON



NORTHERN HILLS



SIOUX FALLS

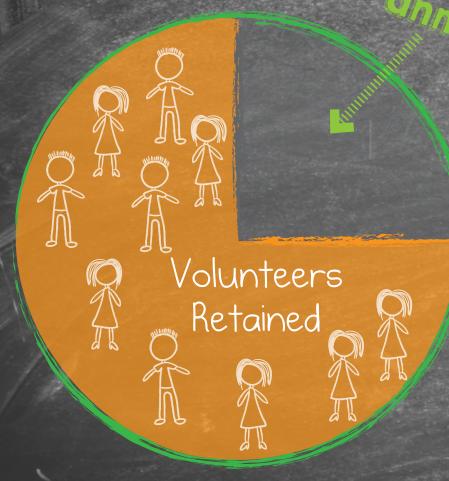


WEST CENTRAL



YANKTON

## Ways To



#### BENEFITS TO BUSINESS:

- Educates future employees
- Sharpens employee verbal communication and presentation skills
- Refines "people skills": caring, listening, negotiating
- Contributes to a positive corporate image

## TIMES No.

Invest

needed anding for growth & sustainability

Corporations & Foundations

Events

#### **BENEFITS TO BUSINESS:**

- Impact South Dakota's future business leaders
- Sponsorship/Marketing opportunities are available
- Be a part of impacting more than 50,000 students



### GOLD LEADERSHIP AWARD

Inc., was recognized by JA USA with a 2015 Gold Leadership Award, JA's highest volunteer leadership award. Al was selected due to his outstanding service and support to Junior Achievement of South Dakota. Al has been involved with

Junior Achievement since 1980, and during that time, has served on the Brookings and State Boards for more than 10 years. Al was presented with his Gold Leadership Award in front of a sell-out crowd during halftime of the SDSU Women's Summit League Tournament game in Sioux Falls on March 7, 2015.

## JA USA **AWARDS**

#### **SILVER**

Brian Sandvig, Valley Queen Cheese Factory, Inc., Milbank & State Board

#### **BRONZE**

Bill Allen, Showplace Wood Products, Sioux Falls Board Michelle Bruno, Synchrony Financial, Rapid City Board James Gordon, Reliabank, West Central Board Julie Gross, Lake Area Improvement Corporation, Madison Board

Darrel Kaiser, Frontier Motors, Winner Board Mark Powell, Midcontinent Communications, Sioux Falls Board

Taya Runyan, SD Department of Agriculture, Pierre Board

Lisa Snedeker, Dakotaland Federal Credit Union, Huron Board Trisha Strohfus, Daktronics, Inc., Brookings Board



Mark Powell



**Brian Sandvig** 



**James Gordon** 



Taya Runyan



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\* - New in 2015

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Gayle Roth, First Interstate Bank

Linda Sperlin, First Western Insurance

Hollie Stalder, Belle Fourche Economic Development

Mindy Zacher, Belle Butte Title Company

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Clay Cudmore, South Dakota Community

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Paul Ten Haken, Click Rain

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Stephanie Fritz, Citi

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Josh Weber, Sammons Financial Group \*

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Ioe Hoose, SESDAC

Iamie Neitzke, Vermillion Federal Credit Union

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Scott Pohlson, University of South Dakota \* Paul Preister, Bank of the West

Ric Rasmussen

Lynne Roach, University of South Dakota

Layne Stewart, Clay County Emergency Management

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Sanford Health

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Angela Steinbach

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Taylor Insurance Agency

Thrivent Financial for Lutherans

Guy Trenhaile

U.S. Bank

Kacy Walker

Walmart

Warner/Stratford Lions Club

Wells Fargo Bank, N.A.

Wooden Mallet

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Brandon Bookkeeping Services

Brandon Chiropractic

Brandon Community Foundation

Brandon Elementary PTA Brandon Health Mart Pharmacy

Brandon Lumber

Brandon Valley Middle School PTSO Brandon Valley Optimist Club

**Building Blocks Childcare** 



Kevin Callies

**CHS Eastern Farmers** 

D & M Construction

Daktronics, Inc.

Mary Entinger

Fred Assam Elementary PTA

Fulda Electric

HIN Team Real Estate

Home Federal Bank

Jay Egge Automatic Service, Inc.

Dr. Matt Krivarchka

Lewis Drug Stores

Love That Look

Mary's Sanitary Service, Inc.

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U.S. Bank Foundation - Employee Matching Gift Program

Valley Springs Body Shop

Valley Springs Elementary PTA Jenne VanWesten

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B & B Auto, Inc. BankStar Financial

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Sarah Perry

Miranda Peterson

Stephanie Reicks

Richland State Bank

Jeff Rief

Royal Plastics, Inc.

RTI, LLC

Rude's Funeral Home

Rykhus Financial Services

Sanford Health

Ryan Schiller

Schuneman Equipment Company

Kristen Seas

Sioux Valley Alumni & Friends

Foundation

Sioux Valley Elementary PTO

Sioux Valley Energy

Slumberland

South Dakota Soybean Processors

Trisha Strohfus

Taco John's

Ron R. Tesch

Tiny Tots Daycare

Kate Treiber

Valley Restaurant & Catering

Vanderwal Trucking

Wells Fargo Bank, N.A.

**Brad Wermers** 

Kari Westlund

WW Tire Service, Inc.

Yorkshire Dental Clinic

#### **CANTON**

Canton Dental Clinic

Canton Lions Club

Canton Rotary Club

**CHS Eastern Farmers** 

Leon Eich

Farmers State Bank - Canton

First Bank & Trust

Paul Gerhart

Deborah J. Hoeke

Home Federal Bank

Lewis Drug Stores

**Midcontinent Communications** 

Sanford Health

Security Savings Bank

Sunshine Foods - Canton

#### **CENTERVILLE**

Centerville Chamber of Commerce

Centerville Public Schools

Centerville Rotary Club

Fort Randall Telephone

Darren Hefty

Hefty Seed Company

Sanford Health

#### **CHAMBERLAIN**

Cindy Adams

Al's Oasis Inc.

Cedar Shore Resort

Chamberlain Lions Club

Country Colleens

Dr. L. L. Menning, Optometrist

ELO Prof. LLC

First Dakota National Bank

Great Western Bank

Harry K Chevrolet

Kiwanis Club of Chamberlain

**KPI** Insurance

Sheena Larsen Lewis Drug Stores

Ron Madison

Orrion and Edith Barger Foundation

Peterson Land & Auction

Kelli Potter

Connie Priebe

Sanford Health

Swenson Bros. Marine

Thiel's Collision Center

Thrivent Financial

Jeff Tveit Wells Fargo Bank, N.A.

Willrodt Motor Company

#### **DELL RAPIDS**

Ricca Bent

BX Civil & Construction, Inc.

County Fair Food Store

Cubby's

Deli of Dell Rapids

Dells Auto

Dells Farm & Tire

Dells Forward Youth

Dells Materials

Dells Theatre Teri Eddy

Jessica Evans

Executive Recruiting Consultants, Inc.

Jody Heinemann

Karen Hilmoe

Deborah J. Hoeke Home Federal Bank

J & P Roofing

Kahler Financial Services

Kahler Funeral Home

Kimberly Kludt

KMWF & Associates, PC

L. G. Everist, Inc.

Lewis Drug Stores Microsoft Corporation

Minnehaha Funeral Home

Bruce Mogen

Patrick Mullaney

David O'Hara

Old 77 Bar & Grille

Paw Spa by Kathy

Pizza Ranch

Sanford Health

Tylene Schwebach

Schwebach Insurance and Real Estate

Sioux Valley Energy

St. Mary's Booster Club

T & C Self Serve

Troy's Wood Specialties

Video Plus - Dell Rapids

Tracy Welbig

Wells Fargo Bank, N.A.

#### HURON

**A&B** Business Solutions

American Bank & Trust

American Trust Insurance

Avail Wealth Management, LLC

Bank of the West

Banner Engineering Corp.- Huron Barti Metal

Louise Bauman

Iim Borszich

Brian J. Davidson Insurance Agency,

BW Insurance Agency, Inc.

Coborn's

Countryside Dental

Creative Printing

Curt's Heating & Cooling

Dakota Energy Cooperative, Inc. Dakota Family Dentistry

**Dakota Provisions** 

Dakotaland Federal Credit Union

East River Nursery **Edney Distributing** 

Farmers Union Service Association

First National Bank South Dakota -Huron

First PREMIER Bank/PREMIER

Bankcard

**Fuchs Orthodontics** Hangar Restaurant

Danny Hofer

Hohm Farms & Supply, Inc

Huron Lioness Club Huron Luxury Cinemas Huron Noon Lions Club Huron Regional Medical Center

Huron Title Company

Iverson Motor

Landstrom Photo Loft

DK Osier

Embroidery

Picek Construction

Pierce & Harris Engineering

Potter's Quality Footwear

Premier Equipment

Prostrollo Motor Sales, Inc. Rainbow Flower Shop

Sanford Health Schoenhard Ford

Sertoma Club - Huron (Noon) Skyways Travel

Bryan Smith

Lisa Snedeker

Snow, Huether & Coyle

South Dakota Farm Bureau Federation

South Dakota Farmers Union The Clothing Company

The New Plains

Trussbilt, Inc.

Tschetter & Hohm Clinic, P.C.

Walmart

Wells Fargo Bank, N.A.

Wheeler, Erickson, Wheeler, LLP Wiedenman Construction

LENNOX

Company

Billion Automotive

Home Federal Bank Koyker Manufacturing/Sioux Steel

Lennox Area Community Fund

- 20 -



Lewis Drug Stores Sanford Health Valley Exchange Bank

**MADISON** AmericInn Lodge & Suites Assist Financial Services, Inc. B & G Transportation, Inc. Be Online, Inc. Sue Bergheim Central Business Supply Classic Corner Continental Transportation CU Mortgage Direct Custom Touch Homes Dairy Queen - Jode, Inc. Dakota Ethanol, LLC Dakota State University Dakotaland Federal Credit Union Dr. Derrill Hanson's Office East River Electric Power Coop East River Federal Credit Union Exit Realty Advantage **Eyecare Center** F & M Coop Oil Co. Falcon Plastics, Inc. Farm Bureau Financial First Bank & Trust Getting Well Chiropractic Global Polymer Industries Great Western Bank

Julie Gross **GSN** Insurance Heartland Consumers Power District

Heritage Senior Living

Linda Hilde

HIN Team Real Estate

Ann Hyland

Innovative Housing Solutions

James River Equipment Jason Maxwell, CPA Jencks & Jencks, P.C.

Johnson Jewelers, Inc.

Mechelle Johnson Keppen Construction Kiwanis Club of Madison Cotton Koch

Kolorworks Paint & Decorating, Inc.

Kotten Insurance Krug Products, Inc. Stacy Krusemark

Kundert Williams Insurance Lake County International

Lake Veterinary Clinic Lakeview Realty

Landeen Insurance Larry Green, DDS Dental Office

Leader Printing Company/Madison Daily Leader

Lewis Drug Stores Madison Arbor Care, Inc. Madison Chiropractic Center Madison Community Hospital Madison Elementary School Madison Family Dental

Madison Farmers Elevator Company

Madison Lawn Care Madison Lions Club Madison Livestock Sales, Inc. Madison Middle School

Madison Realty, Inc. Madison Vision Clinic

Manitou Group

Midcontinent Communications

Midwest Realty Joel Molascon

Montgomery's Furniture Outlet

Mustang Seeds

Nicky's Restaurant and Lounge NorthWestern Energy

One Stop

Outer World Screen Printing & Design

Power Promotions PPD USA Inc. ProBuild

Prostrollo Motor Company Rotary Club of Madison

Bob Sahr Sanford Health Vince Schaefer

Scott Schlisner Second Street Diner Shopko Foundation Clark Sinclair

Sioux Valley Energy SODAK's Marina LLC South Dakota Rural Water

Stadium Sports Grill

Stan's Men's & Women's Apparel State Farm Insurance - Randy

Schaefer Sunshine Foods The Insurance Market The Shepherd Shop Rob Thuringer Janet VanRosendale Waddell & Reed We Care Dental Weber Abstract

Weiland Funeral Chapel Wells Fargo Bank, N.A.

Wireless World

Wire's Tax & Management Services

#### MILBANK

1st Choice Realty

Ameriprise Financial, Inc.

Kristen Ash

Avera

Banner Associates, Inc.

Berens Warehouse Groceries

Lance Bien Bien Pharmacy Bill's Super Valu Bryan Johnson, DDS Casey's General Store

Conroy Eye Care Dakota Granite Company

Edward Jones

Edward Jones - Delvin Hackwith

First Bank & Trust Richard Fish Food-N-Fuel Gene Kiefer PA

George B. Boos Law Office

Gesswein Motors Golden Living Center Max and Jeanne Gonzenbach

Tim Graf Great Western Bank

Hanson Furniture Bob Hartman

Health First Chiropractic

Dave Hepper

Insurance Solutions Plus

ITC - Milbank Kirby Hins LTD Koch Insurance Kevin Kouba

Lantern Inn Restaurant

Lantern Motel Tim Lease

Lewis Drug Stores Mark Bierschbach, DDS

Midcontinent Communications Midwest Power Sports

Milbank Community Pride

Milbank EyeCare Center Milbank Ford & Mercury Milbank House Movers Milbank Kiwanis Club Milbank Parents Promoting Education

Milbank School District Millstone Restaurant Mundwiler Funeral Home Rudy and Marilyn Nef Nelson Law Office OtterTail Power **Bob Paulson** Pizza Hut

Pizza Ranch POET Biorefinery Mark Reedstrom RJ Rieger

S&D One Stop Brian and Janel Sandvig

Tom Schuneman

Schuneman Equipment Company

Seehafer Hardware

St. Williams Nursing Home

State Farm Insurance - Jan Scriver

Street Graphix Taco John's Titan Machinery Twin Valley Tire Unzen Motors

Valley Queen Cheese Factory, Inc.

Wapiti Medical Group Ryan Waterfall Wells Fargo Bank, N.A.

Steve Wenzl West-Con

ZEMS Appliance TV Furniture &

Floor Covering

#### MITCHELL

**A&B** Business Solutions Adam Financial Services

Avera

BankWest of Mitchell Bauer Dental Studio Bittner Funeral Chapel **Boyd Financial Services** BT Construction C & B Operations Cabela's Retail, Inc. Carlon and Millar

CARQUEST of Mitchell Central Electric Cooperative, Inc.

Cherrybees Floral & Gifts

Coborn's, Inc.

Coca-Cola Bottling Co. Comfort Inn

Corby Recreation Corn Palace Stampede, Inc.

County Fair Food Store Culver's Frozen Custard &

ButterBurgers Days Inn

Dental Care Center, Prof., LLC

Dice Financial Services

Group **Envision Eyecare**  Lori Essig Ethan Co-op Lumber Exchange Club of Mitchell Farm Credit Services of America Farmers Trading First Dakota National Bank First National Bank South Dakota -

Mitchell Fischer, Rounds & Assoc. - Insurance & Real Estate Floor to Ceiling Store

**Fuchs Orthodontics** Jeral Gross

H & R Salvage Hair Depot Hard Drive Central Lacey Hayes Hendrickson Trailer Home Federal Bank **Huron Luxury Cinemas** Innovative Systems, LLC Iverson Chrysler Center Jack's Campers

Jacquelyn Johnson Jen Johnston Kiwanis Club of Mitchell

KMIT/KOOL 98 Radio

KQRN/Q107 Riverfront Broadcasting Krall Optometric Professional, LLC

Lewis Drug Stores Lucid

Megan Luther Luxury 5 Cinema - Mitchell

Dennis Martin

Martin-Trudeau Insurance Agency McLeod's Printing and Office Supply Midcontinent Communications Mitchell Area Charitable Foundation

Mitchell Lions Club Mitchell Optimist Club Mitchell Telecom Montgomery Furniture Morgan Theeler LLP Mueller Lumber Company Muth Electric

NorthWestern Energy Paulson Sheet Metal, Inc. Terra Plamp Puetz Corporation

Muth Properties

Ranek Ag Reginald Martin Agency

Becky Roth

S & M Printing Company

Sanford Health Rob Schelske Schuh Painting

Scott Supply Company, Inc.

Shopko Foundation Suzanne Spink SPN & Associates Stifel Nicolaus James D. Taylor Tessier's, Inc. The Depot The Title Company

Fredel Thomas

Thomsen Enterprises Tobin's Transfer and Storage Trail King Industries, Inc. Twin City Fan Axial Division

U.S. Bank

Julie VanOverschelde Vantage Point Solutions

Vern Eide - Ford Vern Eide - GM

Vicki Clarke Endowment

Village Bowl Walmart

Wells Fargo Bank, N.A. Rebecca Zabel

#### MOBRIDGE

Dacotah Bank Great Western Bank Midcontinent Communications Wells Fargo Bank, N.A.

#### NORTHERN HILLS

**A&B** Business Solutions Amann and Graslie DDS PC American Colloid Company American Family Insurance Barker Wilson Law Firm, LLP Belle Fourche Northern Lights Lions

Bennett, Main and Gubbrud, PC Steve Biehl

Black Hills Federal Credit Union

Molly Blair

Cammack Ranch Supply

Chainsaw Center CLC & Assoc. CPA Crow Peak Brewing Dana Dental Arts David Donat, CFP Deadwood Eyecare Deadwood Lead Optimist Deadwood Lodge #508 BPOE Duke Boston Agency

E.T. Sports

F. L. Clarkson Family Foundation and Pioneer Bank & Trust, Spearfish First Interstate BancSystem

Foundation

First Interstate Bank - Belle Fourche First Interstate Bank - Lead First Interstate Bank - Spearfish First Interstate Greater Belle Fourche Fund

First National Bank - Sturgis First Western Insurance

Francis and Walter Green Foundation

Jodi Garcia Glass Shop GoldCorp Golden Kiwanis Great Western Bank

Hauck Electric & Controls, Inc. Highmark Federal Credit Union

Sharon Hoggatt Homesource Independent Auto Jackson Dental Clinic

Kiwanis Club of Lead Melissa Kraft Lantis Enterprises

Lead-Deadwood Elementary PTO Lead-Deadwood Elementary School Lead-Deadwood School District -

Elem. Student Council

Dan Leikvold

Lynn's Dakotamart - Belle Fourche

Lynn's Dakotamart - Lead

Lynn's Dakotamart - Sturgis

Meade County Title Company

McGas Propane

Midcontinent Communications Morris Law Firm, Prof. LLC Northern Black Hills Rotary Club

Northern Hills Federal Credit Union Optimist Club of Sturgis

Perkins Restaurant

David Peters

Pete's Clothing/Western Wear Pioneer Bank & Trust - Belle Fourche Pioneer Bank & Trust - Sturgis

PL Carpentry Prestige Auto Sales Mathew Raba

Ring Container Technology

Chris Roberts Brice Rock Brenda Sabers

Sabers Farmers Union Insurance

Dr. Kay Schallenkamp Scott Peterson Motors Sharon E. Hoggatt, CPA, PC Shopko Foundation

Linda Sperlin

Sturgis Economic Development Corporation

Sturgis Rally Charities Foundation The Homeslice Group

The Real Estate Center of Belle

Fourche Walgreens Walmart

Wells Fargo Bank, N.A.

West River Foundation White's Canyon Motors White's Queen City Motors Mindy Zacher Zonta Club of Sturgis

#### PARKER

Farmers State Bank Home Federal Bank Parker Lumber Company Sanford Health State Farm Insurance - Freeman

#### PIERRE/FT. PIERRE

**A&B** Business Solutions American Bank & Trust

Avera BankWest Ianice Bartels

Black Hills Federal Credit Union

Bill Blauert

Brakke Financial Services

Scott Carbonneau Clausen & Rice, LLP Coca-Cola Bottling Co. Country Carpet

Clay Cudmore Dakota Prairie Bank

Delta Dental of South Dakota Dentistry at the St. Charles, LLC Dougherty & Company, LLC

Curt Everson

Kristie and Tim Fiegen Fine Line Auto First National Bank

Fischer Rounds & Associates, Inc.

Foster Rentals

Gary Snow & Associates

Hofer Seeds Home Federal Bank Janice Ingstad James River Broadcasting

Macy and Mike Kaiser Kiwanis Club of Pierre-Ft. Pierre

Paul Knecht





Lee McCurrin Construction Inc. Leisure Palace Pools & Spas Colleen and Lee McCurrin Midcontinent Communications Midwest Construction and Development Missouri River Dentistry Olinger, Lovald, McCahren & Reimers, P.C. Personal Group Inc.

Pierre New Car Auto Dealers Association

Pierre/Ft. Pierre Community Foundation

Pierre/Ft. Pierre Rotary Club

Elling Ramsey

Reinke Gray Wealth Management, Inc.

Tava Runyan Sanford Health

Schmitz Financial

Smart Software Solutions, Inc.

Sarah Snyder

South Dakota Community Foundation South Dakota Intrastate Pipeline

Company

Stulken Petersen, Lingle & Walti, LLP

Tina Van Camp

VDV, LLC.

Wegner Auto Company, Inc.

**Emily Zarecky** 

Zonta Club of Pierre-Ft. Pierre

#### RAPID CITY

**A&B** Business Solutions Ace Steel & Recycling, Inc. BankWest

Barbara Lien Endowment Bierschbach Equipment and Supply

Big D Oil Company Billion Automotive

Black Hills Agency Black Hills Community Bank

Black Hills Federal Credit Union

Black Hills Harley-Davidson

Black Hills Power

Black Hills Regional Eye Institute

Black Hills Shooters Supply, Inc. Black Hills Surgical Hospital

Shannon Brinker Michelle Bruno

Kelly Buntrock

Canyon Lake Resort

Casey Peterson & Associates, LTD.

Craig Christianson

Contractors Supply

Dacotah Bank

Cary Davis

Derby Advertising Inc.

Downtown Lions Club

Farm Credit Services of America First American Title Company

First Interstate BancSystem

Foundation

First Interstate Bank

Suzanne Gabrielson

GE Foundation

Golden West Technologies

Grandview PTA

Great Western Bank

Gunderson, Palmer, Nelson &

Ashmore, LLP

Sarah Hermsen

Ron Hill

Kevin Jensen

Kevin Maher

McDonald's

Sandi Mickley

Midcontinent Communications

Dr. Tim Mitchell

Nooney & Solay, LLP

Northwest Pipe Fittings

Omni Home Financing

Pennington Title Company

Pete Lien and Sons, Inc.

Pioneer Bank & Trust

Don Policky

Rapid City Area Chamber of

Commerce

Rapid City Catholic School System

Rapid City Journal

Rapid City Medical Center, LLP

Rapid City Regional Hospital/

Regional Health

Rapid City Rush Hockey Club Rapid Valley Elementary PTA

Tom Rau

REMAX of Rapid City

Reptile Gardens

RPM & Associates

Rush Foundation

Rushmore Plaza Holiday Inn

Security First Bank

Servall Uniform & Linen Supply

Shopko Foundation

South Canyon Elementary PTA

South Park PTA

Synchrony Financial

U.S. Bank

Walmart

Wells Fargo Bank, N.A.

Western Dakota Insurors

Whiting, Hagg, Hagg, Dorsey and

Hagg LLP

Kevin Wolfe

Woodrow Wilson PTA

Iaci Worth

#### SIOUX FALLS

#### **Lead Investor:**

#### DACOTAH BANK

Here for you."

A-1 Bail Bonds

Active Data Systems ADP

Ad-Star Sales, Inc.

Advana Mortgage

Agan Drywall Supply, Inc.

Bill Allen

Alphagraphics

Paul Amundson

Jamie Andersen

Anderson Group, CPA

Animal Medical Clinic

Architectural Roofing & Sheetmetal,

Architecture, Inc.

Argus Leader

Associated Consulting Engineers,

Inc.

Austad's Golf

**Auto Body Specialties** 

AvailAbility Employment Services

**AWE Financial Services** 

David Bangasser

Stephen Bianchi

Bierschbach Equipment and Supply

Billion Automotive

Bluestem Capital Company

Tom Bosch

Boyce Law Firm, LLP

Brandt Solomon & Anderson, LLP

BTC Trust Company of SD

Dean Buckneberg

Builders Supply Company Burns Moving and Storage

C & R Supply

Cadwell, Sanford, Deibert & Garry

Capital One Financial Corporation

**CAPITAL Services** 

Rod Carlson

Century Business Products, Inc.

CenturyLink

Christopherson, Anderson, Paulson, &

Fideler LLP

Citi Foundation

Climate Systems, Inc.

**CNA Surety** 

Component Manufacturing Company

CO-OP Architecture

Costello Property Management

Creative Surfaces, Inc.

CU Mortgage Direct

**Cummins Central Power** 

Cutler Law Firm, LLP

D W Proehl Construction

Dakota Land Homes

Dakota News, Inc.

Dakota Sports

Daktronics, Inc. Davenport, Evans, Hurwitz & Smith,

LLP

Bernie DeWald

Ditch Witch of South Dakota, Inc.

Dizco Inc

DocuTAP

Dan Donohue

Dorsey & Whitney Trust Company,

LLC

Dunham Company - Commercial Dunham Company - Residential

Karen Durand - In Honor of Andrew

and Ashley Tople Eide Bailly, LLP

Electric Pulp

Electronic Systems, Inc.

Envive Chiropractic Ernst Capital Group

esurance

Fair Tax, Inc.

Family Dental Center Farmers Insurance Group/Karsky

Agency

Kristie and Tim Fiegen

Resa Fincher

First Bank & Trust

First Century Federal Credit Union First Dakota National Bank

First Dakota Title

First PREMIER Bank/PREMIER Bankcard

FM Acoustical Tile, Inc.

Formatop Company, Inc.

Fred the Fixer Fresh Produce

Friessen Construction

Furniture Mart USA, Inc.

G&H Distributing, Inc.

Luke Garry

Jami Gates

Geotek Engineering and Testing

Gage Brothers Concrete Products

Services, Inc.

Gerry and Kulm Ask

Getty Abstract & Midwest Title Midcontinent Communications Sioux Falls Kitchen & Bath J & M Transmission Service Girton-Adams Ice Company Millennium Recycling, Inc. Sioux Falls Kiwanis South J & R Mechanical Golden Rule Construction Company, Miller Funeral Home, Inc. Sioux Falls Rubber Stamp Works John Lawler Sioux Falls School District #49-5 Minervas Lewis Drug Stores Graham Tire Minnwest Bank Sioux Falls Shopping News Midcontinent Communications Grainger Missile Muffler & Brake, Inc. Sioux International Milliron Granite & Quartz Sioux Merchant Patrol Security Great Western Bank Montgomery's Furniture Gallery Net Pistol Halberstadt's Men's Clothiers Ron Moquist Services, Inc. Pizza Ranch Sioux Nation Ag Center Hancock Concrete Products Murphy, Goldammer, Prendergast, Pyro City LLP Sioux Steel Company RBS Sanitation, Inc. Handy Man Home Remodeling Deb and Monte Hanson Rich Naser Sisson Printing Reliabank Ruth Harms Julie Nelson Soukup Construction, Inc. RMS Roller Grinder Harold's Photo Center Nelson & Nelson CPA, LLP South Central Vet Clinic Sanford Health Harrisburg Eye Care Ian Noble Sprenger Midwest, Inc. Schoenhard's Custom Cabinetry Hauge Associates Norberg Paints, Inc. Lynette Stearns Schwartzle Construction HiRoller Conveyor Nordica Warehouses, Inc. Nancy Steedle Sorlien Electric Holmes Murphy and Associates, Inc. Norman's Menswear Sturdevant's Auto Parts Sunshine Foods Home Federal Bank NorthWestern Corporation Sullivans, Inc. Tea Area Community Fund of the Sioux Falls Area Community TI Hora Kristine O'Connell Sun Enterprises Howalt-McDowell Insurance, Inc. O'Connor Company **SVC-Family Practice Physicians** Foundation Charitable Fund-Minnesota Ave OHARA, LLC Tea Area Parent Teacher Organization Howe, Inc. Tea Chiropractic & Rehabilitation Hy-Vee Food Store One American Bank Sweetman Construction Karen Muth In Memory of Wayne Overhead Door Company, Inc. Swenson Investments & Commodities Tea Veterinary Clinic Parker Transfer and Storage Svverson Tile, Inc. Valley Exchange Bank . Tallgrass Wealth Management Independent Insurance Agents of Pepsi-Cola Bottling Company Sioux Falls Pinnacle Wealth Management Tessier's, Inc. VERMILLION Plains Commerce Bank The Benevity Community Impact Institutions Services, Inc. Aaladin Industries, Inc. Interstate Office Products, Inc. Mark Powell Steve Amerine J & L Harley-Davidson The First National Bank in Sioux Falls Pride Neon, Inc. Bank of the West Janklow Law Firm Principal Financial Group Casey's General Store The Ramkota Companies, Inc. Jans Corporation Dieter Proehl **Bob Thimjon** Coffee Cup Fuel Stop Qualified Presort Service, LLC JDS Industries, Inc. Commerce Properties, LLC - Eastgate Thompson Law, PC John Morrell and Company Raven Industries Pam Tiefenthaler Plaza Johnstone Supply ReCom, Inc. Tomar, Ltd. CorInsurance ReliaMax Lending Services LLC Journey Group Companies Craig K. Thompson Law Office Trane Kading, Kunstle & Goodhope Rentschler's, Inc. Tri-State Wholesale Flooring, Inc. Don Dahlin Michael Kedik Dakota PC Warehouse Results Radio U.S. Bank Steve Kirby Tim Reuer U.S. Bank Foundation East River Storage, LLC Kreisers, Inc. Risk Administration Services **UBS** Financial Eastgate Maytag Laundry Eric Krouse Kelli Rogotzke Van Buskirk Company Jeff Eckhoff Ruth Krystopolski Char Roth Tom Van Wyhe First Bank & Trust First Dakota National Bank Al Kurtenbach **RSArchitects** Vern Eide Motorcars, Inc. Land Title Guaranty Company Runge Enterprises Virg Christoffels & Company, Inc. Fraternal Order of Eagles VistaComm Landmark Aviation Sammons Financial Group Dr. Mark Froke Voyage Federal Credit Union Lawrence and Schiller, Inc. Sanford Clinic Physicians Community H&R Block, Inc. Dr. Kevin Lein Service Group Walmart Herren-Schempp Building Supply Sanford Health Wellmark Blue Cross Blue Shield of SD Jerry's Chevrolet Buick GMC Lemonly, LLC Lewis Drug Stores Andrew Schartz Wells Fargo Advisors, LLC Keith Iov Lift Pro Equipment Company, Inc. Scheels Wells Fargo Bank, N.A. Kalins Indoor Comfort Lindquist & Vennum PLLP Wells Fargo Wealth Management Patricia A. Kozak Schock Companies Jim Wilcox Felan Link Schoeneman Lumber Company Larry Brady Enterprise Layne's World Lloyd Companies Scott Lumber and Supply Company Williams Insurance Agency Leo's Sports Bar & Grill Lockwood & Zahrbock Kool Law SDN Communications Williamson Management Group Sea Chiropractic Garrett Wilson Dennis and Brenda Martens Office Security National Bank of South Wilson Orthodontics Luxury Auto Mall of Sioux Falls Masaba Inc. Lee Magnuson Dakota Wireless World Midcontinent Communications Maguire Iron, Inc. Service First Federal Credit Union Wollman Insurance Young Moore Mahlander's Appliance and Lighting Shipley's Launderers and Dry Cleaners Woltman Group Theodore Muenster Shopko Foundation Joan Mahoney Greg Woods Iamie Neitzke Shortridge Company, Ltd. Woods, Fuller, Shultz, and Smith, PC Plum Villa Apartments Marco Showplace Wood Products McFarland Supply Company Xcel Energy Paul Preister

TEA

Dakota Millwork

GF Electric

Degeest Steel Works

**DSI Automotive Products** 

McKinneyOlson Insurance

Meierhenry Sargent, LLP

MidAmerican Energy

Mickelson & Company, LLC

Judith Meierhenry

Dr. Rick Melmer

James Siemens

SilverStone Group

Commerce

Sioux Falls Ford

Sioux Falls Area Chamber of

Sioux Falls Federal Credit Union

PrintSource

Lynn Roach

Royal Car Wash

Arthur Rusch

Sanford Health

Richard Rasmussen

South Dakota Department of Labor -Vermillion Office Summerset Acres LLC Tri-State Insulation & Siding

University Plaza University Rentals

Mel Ustad

Vermillion Chamber & Development

Comp

Vermillion Civic Council, Inc. Vermillion Federal Credit Union

Vermillion Lions Club Vermillion PTA Vermillion Rotary Club

Walmart Whimp's

#### WATERTOWN

**A&B Business Solutions** 

Austin, Hinderaker, Hopper, Strait &

Benson, LLP Carmen Bakken Bendix Imaging, Inc.

**BISCO** Ryan Boschee Liz Christianson Coca-Cola Bottling Co.

Codington-Clark Electric Coop, Inc.

Cowboy Country Stores

Crawford-Osthus Funeral Chapel, LLC

Culligan Water Conditioning Custom Fabricators, Inc.

Dacotah Bank Dakota Bodies, Inc. Tammy Davis Tammy DeLange Charlie Ewalt

Family Dental Center - Dr. Ross Schulte, Dr. Aimee Schulte &

Dr. Erika Zink First Bank & Trust

First PREMIER Bank/PREMIER

Bankcard Dave Fuchs

Glacial Lakes Energy, LLC **Gray Construction** Great Western Bank

Kip Hansen Haugan Nelson Realty

Julie Hibbert Hoftiezer Real Estate

Home Federal Bank

Jason Hutt Hy-Vee Food Store

Investment Centers of America

**KXLG** Radio

Lake Area Technical Institute Marquardt Electric, Inc.

Brenda McKee

McKeever's Full Line Vending Midcontinent Communications

Midwest Medical Service, Inc. Miller Electric Manufacturing Montgomery's Furniture

Paul Moore Office Peeps, Inc. Tim Oviatt

Perkins Restaurant and Bakery

R & R Investments Ramkota Companies Real Estate Professionals

Redlinger Bros. Plumbing & Heating

Co. Reliabank RSH, LLC. Sanford Health Heidi Schooley

Schuneman Equipment Company

Sharp Automotive Shopko Foundation Team Electronics Trav's Outfitter Glen Vilhauer Walmart

Watertown Box Corp. Watertown Ford Chrysler Watertown Jaycees Watertown Optimist Club Watertown Rotary Club Wells Fargo Bank, N.A. Williams Auto

Wurth Electronics Midcom Inc. WW Tire Service, Inc.

#### WEST CENTRAL

A-1 Electric Plumbing Heat & Air

A-1 Portable Toilets American Sports

Automatic Building Controls

B & A Computers Vonnie Barnett **Emily Berg** Beth G Photography

Bubba's Digging & Lawn Service Inc. Buss Accounting & Consulting PC Central States Manufacturing, Inc.

Central Valley Golf Course

Copperhead Ag **Edward Jones** Eich Law Office Electric Supply Company First Manufacturing Gillespie Small Engine

Golden West Telecommunications

James Gordon

Hartford Dental Clinic, P.C. Hartford Farmers Elevator Hartford Mini Storage Hartford Veterinary Clinic Home Federal Bank I-90 Speedway **Ideker Construction Imagination Station** Impact Auto Works Key Real Estate Kinzley Funeral Home Kristi Leisinger

Lemke Fitness and Training LLC

Maras, Inc.

MEDICAP Pharmacy

Midcontinent Communications Miller Funeral Home, Inc. Mowmentum Lawn & Snow

Josh Mulder

Jennifer Munger

Oakleaf Auto Crushing, LLC Oakleaf Auto Salvage Omnitech, Inc. Pizza Ranch Pro Framing, Inc.

Puthoff Insurance Agency **RBS Sanitation** 

Reliabank Sanford Health Sioux Valley Energy West Central PTA Zacharias Construction

Bill Zortman

WINNER

BankWest First Fidelity Bank/Fidelity Agency

Frontier Motors Grossenburg Implement Mason Funeral Home Office Products Center Rosebud Concrete Sanford Health Shopko

South Dakota Automobile Dealers

Association

Statewide Ag Insurance The Insurance Center Winner Health Mart Winner Rotary Club

#### YANKTON

**A&B** Business Solutions **AAA Collections** Ace Hardware Chuck Aman Applied Engineering

Avera Jon Baumann B-Dazzled Downtown Blackburn and Stevens, LLC Client Services, Inc.

Conkling Distributing Company, Inc. Crist Orthodonics - Yankton Dayhuff Enterprises, Inc. Den Herder Law Office

Ear, Nose & Throat Associates, P.C.

**Edward Jones** 

Eisenbraun & Associates

Chad Ekroth

Fejfar Plumbing & Heating First Chiropractic Center First Dakota National Bank First National Bank Terra Fisher

Susie Frick Kathie Gerstner Ben Hanten Tom Hausmann Home Federal Bank Hubbs Agency, Inc. Hy-Vee Food Store Wayne Ibarolle Randy Johnson

Johnson, Miner, Marlow, Woodward &

Huff, Prof., LLC

Kennedy Pier Knoff Loftus LLP

Frani Kieffer Kolberg-Pioneer, Inc. Koletzky Implement, Inc.

Leader Concrete Construction, Inc. Lewis & Clark Specialty Hospital

Lewis & Clark Voiture Lewis and Clark Realty Limestone, Inc. M. R. Henderson & Co.

Don Marker Mark's Machinery, Inc.

Midcontinent Communications MT & RC Smith Insurance NorthWestern Energy Olson's Pest Technicians

Steve Pietila Kathy Quinlivan Pam Rezac RJ Rieger

Riverside Auto Body, LLC Roger's Family Pharmacy S.M.A.R.T. Training Sacred Heart Monastery Sacred Heart PTA Iamie Schaefer Shur-co

Slowey Construction South Dakota Magazine

Deb Specht

Sweet Dreams Anesthesia, Prof LLC Teachout & Franklin, Prof., LLC

Tire Muffler Alignment

Topkote Inc.

Trinity Lutheran Church

TruXedo Justin Wagner Walmart

Welfl Construction Corporation

Wells Fargo Bank, N.A. Western Office Plus

Willcockson Eye Associates, PC

Williams and Company Wintz and Ray Funeral Home

Wireless World Yaggie's, Inc. Yankton Ag Services Yankton Area Foundation Yankton Kiwanis Club Yankton Medical Clinic, P.C. Yankton Morning Optimist Club

Yankton Rexall Drug Yankton Rotary Club Yankton Sertoma Club Yankton Title Company

Disclaimer: The recognition extended to those listed in this report is a small way to thank our supporters for the difference they make in the lives of South Dakota students. We invested much effort to ensure that this investor listing is accurate and apologize if your name has been omitted or misspelled.

## STATEMENT OF ACTIVITIES Year Ended June 30, 2015

UN	RESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
REVENUE:				
Special Events				
Golf Revenues	\$-	\$166,288	\$-	\$166,288
Golf Expenses	-	(20,670)	-	(20,670)
Net Golf Revenues	-	145,618		145,618
		,		,
Bowl-a-Thon Revenues	-	192,091	-	192,091
Bowl-a-Thon Expenses	-	(29,203)	-	(29,203)
Net Bowl-a-Thon Revenues	-	162,888	-	162,888
Net Special Events	-	308,506	-	308,506
Contribution Revenue:				
Corporations	66,756	439,411		506,167
Individuals	11,016	72,508		83,524
Foundations				38,308
Total Contribution Revenue:	5,052	33,256	-	
Total Contribution Revenue:	82,824	545,175	-	627,999
Gifts In Kind Received - Advertising	411,558	_	_	411,558
Gifts in Kind Received - Product	51,763		_	51,763
Investment Income	29,839	2,672	2,506	35,017
Net Assets Released from Restriction	860,590	(860,590)	-	-
Total Revenue:	1,436,574	(4,237)	2,506	1,434,843
EXPENSES:				
Program Services				
Salaries and Benefits	486,572	-	-	486,572
National Program Materials, Insurance, and Participation Fee	214,731	-		214,731
Other Program Services	137,246	-	-	137,246
Program Services - Gifts in Kind Used	510	-	-	510
Total Program Services	839,059	-	-	839,059
Management and General	22,244	-	-	22,244
Management and General - Gifts in Kind Used	245,487		-	245,487
Fundraising	129,664		-	129,664
Fundraising - Gifts in Kind Used	217,324	-	-	217,324
Total Expenses	1,453,778	-	-	1,453,778
Operating Income (Loss)	(17,204)	(4,237)	2,506	(18,935)
Nonoperating Revenue				
Unrealized Gains (Losses) , nonoperating	16,217	1,717		17,934
Changes in Net Assets	(987)	(2,520)	2,506	(1,001)
Net Assets, Beginning	1,105,159	1,094,159	258,329	2,457,647
	,104,172	\$1,091,639	\$260,835	\$2,456,646

## STUDENT NUMBERS

2014-2015	Classrooms	Students
Aberdeen	78.	1,833
Belle Fourche	14.	293
Brandon Valley	80.	1,853
Brookings	100.	2,213
Canton	20.	368
Centerville	8.	139
Chamberlain	5.	107
Dell Rapids	35.	740
Harrisburg	161.	3,113
Huron	46.	1,096
Lead/Deadwood	17.	289
Lennox	16.	353
Madison	28.	568
Meade (Sturgis)	14.	306
Milbank	37.	708
Mitchell	58	1,216
Mobridge	2.	39
Parker	6.	170
Pierre/Ft. Pierre	52.	1,124
Rapid City	177 .	4,177
Sioux Falls	1,015.	23,324
Spearfish	23.	549
Tea	37.	763
Vermillion	29.	684
Volga	17.	362
Warner	4.	96
Watertown	66.	1,532
West Central	41.	864
Winner	9.	146
Yankton		
SD TOTAL:	2,244	50,013



of South Dakota

STATE OFFICE

1000 N. West Avenue, Suite 110

Sioux Falls, SD 57104

Phone: (800) 871-7007 | (605) 336-7318

Fax: (605) 336-2257

Email: jasd@ja.org

Website: www.jasd.org

